



Sonitrol Great Lakes Provides Security Solutions for Wayne Provisioning Center

Mix of Sonitrol SonaVision™ video surveillance, Sonitrol verified audio and video intrusion detection installed across multiple locations

CUSTOMER: Wayne Provisioning – Wayne, MI

BACKGROUND: Wayne Provisioning is a medical marijuana retail shop in Wayne, Michigan that converted an old house into its retail space. The old house included an old hard-wired security system from another company that did not meet Michigan's security requirements for the cannabis industry. Sonitrol of Great Lakes currently provides security solutions at multiple locations for this customer.

CHALLENGE: This business was open during the old "care giver law" set by the Michigan Medical Marijuana Act and did not meet the requirements of the new laws Michigan upholds when it comes to security as of 2019. The business was filled with old wiring from the previous security company, which set forth challenges for Sonitrol's installation.

"The customer appreciated that the job was done correctly so they could receive their new license to stay in business. We were able to work around any issues that arised during the installation and become a trusted security provider for this important customer."

Mike Buckel, Vice President of Sonitrol Great Lakes

SOLUTION: With the challenge of old wiring in the building, Sonitrol was able to work around and install a full Sonitrol FlexIP panel for verified audio and video intrusion detection, 100% video coverage with SonaVision™ video surveillance, and multi-sensors throughout the building. The multi-sensors provide an added element of security that is cost-effective with its all-in-one features – including audio and video intrusion detection, motion and glass break detection, live view with the Sonitrol Mobile App, and more. With the installation of Sonitrol's solutions, this customer is now fully secured and meets Michigan's requirements mandated by law.



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